

# Joanna Corr

Partner

Joanna specialises in the development of professionals as leaders with their clients and with their teams. She also focuses on the implementation of talent management and client relationship strategies.

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## About Joanna

For the last 20 years Joanna has focused exclusively on providing consultancy and advice to leaders of legal and accounting firms on the people aspects of their business – leadership, talent and client relationships. She understands the specific challenges of leading in a professional partnership through her work with senior lawyers and accountants in a range of national and global firms, including Magic Circle law firms and the Big Four accounting firms.

Joanna designs and runs conferences, group programmes and seminars for leaders at all levels and work with intact teams, including Boards, and practice groups to improve leadership, direction, performance, collaboration and client service.

Joanna writes and researches on the topic of leadership and leadership development in professional services firms and has a particular interest in women leaders and talent management. She has worked with clients in locations throughout Europe, the USA and Asia Pacific.

As a very experienced executive coach with a well-developed reputation and established practice, Joanna has a particular interest in helping Partners navigate significant career transitions and guiding female professionals on how to advance their careers.

Joanna's previous roles include consultant at KPMG, board director of a European consulting practice, and principal consultant of Bath Consultancy Group, which specialises in strategy, organisational development and leadership. She was also a consultant to JP Morgan, Credit Suisse First Boston, Citigroup, Merrill Lynch, Nomura and a variety of other leading investment banks during her earlier career, giving her a breadth of experience in dealing with multiple different professional services organisations.

## Experience

- ◆ Taught on the Law Firm Programme at the Judge Business School, Cambridge
- ◆ Facilitated Partner Development Programmes at Saïd Business School, Oxford
- ◆ Designed and facilitated a Client Leadership Programme for over 160 senior relationship partners leading key accounts, initially consulting and working with, with Heidi Gardner of Harvard University
- ◆ Coached Partners from a Magic Circle Firm attending a Client Relationship Programme led by London Business School
- ◆ Lead facilitator on emerging leader, new Partner, junior Partner and senior Partner Leadership Programmes for law firms including Allen & Overy, Linklaters, Baker McKenzie, MacFarlanes and Taylor Wessing
- ◆ Led the global roll out of a client programme in three regional hubs involving 13 cities across America (including Latin America), EMEA and Asia Pac. Over 300 Partners have attended

## Education and qualifications

- ◆ BSc Sciences – University of Birmingham
- ◆ Qualified practitioner (Level B) in psychometric instruments including MBTI, Lumina.
- ◆ Approved practitioner in Smart Collaboration Accelerator (c) Heidi Gardener
- ◆ Trained team coach