

Joanna Corr

Senior Principal

Joanna specialises in the development of professionals as leaders with their clients and with their teams. She also focuses on the implementation of talent management and client relationship strategies.

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About Joanna

For the last 30 years Joanna has focused exclusively on providing consultancy and advice to leaders of legal and accounting firms on the people aspects of their business – leadership, talent and client relationships. She understands the specific challenges of leading in a professional partnership through her work with senior lawyers and accountants in a range of national and global firms, including Magic Circle law firms and the Big Four accounting firms.

Joanna designs and runs conferences, group programmes and seminars for leaders at all levels and works with intact teams, including boards, practice groups and business services functions, to improve leadership, performance, collaboration and client service.

Joanna writes and researches on the topic of leadership and leadership development in professional services firms and has a particular interest in women leaders and talent management. She has worked with clients in locations throughout Europe, the USA and Asia Pacific.

As a very experienced executive coach with a well-developed reputation and established practice, Joanna has a particular interest in helping Partners navigate significant career transitions and guiding female professionals on how to advance their careers.

Joanna's previous roles include consultant at KPMG, Board Director of a consulting practice, and Principal Consultant of Bath Consultancy Group, which specialised in strategy, organisational development and leadership. She was also a consultant to JP Morgan, Credit Suisse First Boston, Citigroup, Deutsche Bank, NatWest Markets, Merrill Lynch, Nomura and a variety of other leading investment banks during her earlier career, giving her a breadth of experience in dealing with multiple and different professional services organisations.

Experience

- ◆ Develops and leads succession programmes for experienced partners with the potential to take on senior leadership roles in the future
- ◆ Consultant, designer and facilitator on talent programmes including Accelerated Development for Emerging Leaders or High Potentials, New Partner Induction Programmes and Junior and Senior Partner Leadership Development, for law firms including Allen & Overy, Linklaters, Baker McKenzie, Womble Bond Dickinson, DAC Beachcroft, Stephenson Harwood and MacFarlanes
- ◆ Designs and facilitates client leadership programmes for partners leading key accounts, consulting and working alongside academics including Heidi Gardner of Harvard University
- ◆ Led the global roll out of a client programme in three regional hubs involving 13 cities across America (including Latin America), EMEA and Asia Pac. Over 300 Partners have attended
- ◆ Facilitates development programmes and offsites for professionals in Global Business Services teams on how to become Trusted Advisors to their internal clients.

Education and qualifications

- ◆ BSc Sciences – University of Birmingham
- ◆ Qualified practitioner (Level B) in psychometric instruments including MBTI
- ◆ Approved practitioner in Smart Collaboration Accelerator (c) Heidi Gardener
- ◆ Trained team coach