Jenny Jones

Principal Consultant

Jenny is a highly accomplished COO with decades of experience operating at the top level of global, fast growing law firms. She excels in driving strategic growth and cultural transformation. She has a proven track record of leading complex business solutions and fostering collaborative environments.

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About Jenny

Jenny's previous clients include Evershed Sutherland, K&L Gates, Pinsent Masons, Osborne Clarke, Wolf Theiss, Loyens & Loeff, Ius Laboris, Asafo & Co and ICAEW. She undertook a recent fixed term contract at a global law firm as Interim COO for one of the largest and most profitable divisions of their business. Prior to consulting, Jenny was at Linklaters' for seven years, firstly leading the Global Financial Reporting function and then as a Global Business Manager.

Working with global teams, Jenny has carried out in-depth reviews, dealing with the most complex issues and leading a plan of delivery to ensure operations are optimised. She has advised and led on entire international office set-ups, mergers & acquisitions; through good communications and collaboration, leading the integration of strategy, structures, processes and people across multiple jurisdictions while understanding and accommodating cultural differences, as appropriate.

By introducing new global strategy & planning, including partner plans, and aligning it to action and financial intent, Jenny has helped firms achieve considerable sustainable growth with a focus on competitive advantage and collaboration.

Jenny is a strategic thinker, effecting change through strong analytical and listening skills. Her passion lies in empowering organisations to achieve sustainable profitability and operational excellence.

Experience

- Has written a number of articles on leadership, culture and new technology for leading publications in the legal sector.
- Held various non-executive Director, Governor and Trustee roles over the past 25 years.
- Delivered leadership mentoring and coaching programmes for partners, partner candidates, business service leaders and associates. Guiding cultural transformation programmes for organisations, including a FTSE 30.

Education and qualifications

- Fellow of Institute of Chartered Accountants
- Competitive Advantage Accelerator Accreditation, Saïd Business School
- Smart Collaboration Accredited Partner, Harvard Law School
- Cultural Transformation Tools (CTT) Practitioner, Barrett Values Centre
- Certified Practitioner of Neuro-Linguistic Programming, European Institute of NLP
- Developing Strategy for Value Creation, London Business School
- Business Planning for Growth, Etc Limited
- BA (Hons) Film & Photographic Art, University of Westminster

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