

Henry Marsden

Managing Partner

Henry has worked with firms in an advisory capacity over the last 20 years. As an experienced consultant, advisor and coach, he designs, develops and delivers development programmes to professional services clients. His work focuses on leadership development, supporting Partner conferences, leadership development programmes, succession planning and top-team development.

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About Henry

Henry is the Managing Partner of PSFI LLP and has worked with firms in an advisory capacity over the last 20 years in the field.

As an experienced consultant, advisor and coach, Henry designs, develops and delivers development programmes to professional services clients. His work focuses on creating a better dialogue between Partners as they engage with an everchanging working world. He specialises in leadership development, supporting Partner conferences, leadership development programmes, succession planning and top-team development.

He likes to work alongside individuals and teams to work out what would really shift the dial and accelerate performance, then co-create ways to meet what is needed. In addition to his personal capabilities, he can draw on a broad ecosystem of Partners, client executives, academic faculty and experienced practitioners. His background in psychology also provides him with tools and perspectives that complement his experience of working in and alongside partnerships.

Henry is an active researcher and has written more than 50 research reports and case studies on topics including leadership, sustainability, client teams and, most recently, practice revitalisation, to help clients explore the challenges they are facing.

He is also passionate about creating communities that bring people with similar roles together to create networks of mutual support and exchange.

Prior to forming PSFI, Henry was a founding Partner and then Managing Partner of the Möller PSF Group based at Churchill College, Cambridge. He was previously the Head of Learning & Development at Linklaters.

Experience

- ◆ Henry has worked for many large partnerships as they work through the leadership and business development challenges that come with scale and with numerous small partnerships undergoing significant change around the globe.
- ◆ Although much of his work is subject to non-disclosure agreements, recent engagements have been undertaken with Linklaters, Allen & Overy, Stephenson Harwood, Bird & Bird, Africa Legal Network, KPMG, Deutsche Bank, Baringa, Alvarez & Marsal and Citadel.

Education and qualifications

- ◆ Relational Supervision in Practice (2018-2019)
- ◆ Bath Consultancy Group, Advanced Certificate in Supervising Coaches, Mentors and Consultants (2009)
- ◆ Meyler Campbell Business Coach graduate (2005) and faculty member (2005-2009)
- ◆ Level A & B qualifications in psychometrics (Firo B, NEO-PIR, Hogan Development Survey)
- ◆ BPS Chartered Psychologist (C.Psychol)
- ◆ Psychology PhD in Confirmation Bias and Hypothesis Testing (1999)
- ◆ BSc (tech) Applied Psychology (1992)